## 15-week coaching programme

### **IN-HOUSE TRAINING**

We start with an in-house training combining theory with practice, so that you and your team not only learn, but can also start working immediately. We ensure that a customer-driven approach does not just remain an idea, but becomes a daily reality.

#### **IN-DEPTH WORKSHOPS**

After the in-house training, we dive deep into the subject matter through customized interactive workshops. We help you to structurally integrate customer-driven ways of working. To guide you and your organisation through this transition, we take a step-by-step approach. In this way, not only will you learn what works, but you will be able to put it into practice immediately.

### A STRONG FOUNDATION

During this coaching programme, we not only lay the foundations together, we also ensure that you and your organization can grow independently in becoming customer-driven. At the end of the programme, you will know exactly how to approach and implement a customer-driven way of working.



# **Customer Service Growth Trajectory**



# Pricing €1.155/session\*

At the end of this programme, you will:

- ✓ Understand your customers like never before - Gain deep insights to anticipate and meet customer expectations.
- ✓ Design a seamless service experience - Optimize channels, define a clear service charter, and master recovery strategies.
- ✓ Turn strategy into action Develop a concrete plan to improve customer interactions and internal workflows.
- ✓ Measure and enhance performance - Track key service metrics to drive continuous improvement.
- ✓ Create a customer-driven culture Embed customer-centricity into daily operations for long-term success.

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### Customer Experience Growth Trajectory



# Pricing €1.295/session\*

At the end of this programme, you will:

- ✓ Map and optimize customer journeys - Design seamless experiences that enhance satisfaction and loyalty.
- ✓ Gain deep customer insights Use data and research to shape impactful customer strategies.
- √ Transform strategy into action –
  Develop a roadmap to implement
  customer-driven improvements.
- ✓ Measure and enhance performance - Track key CX metrics to continuously optimize experiences.
- ✓ Build a customer-driven organization Foster a culture where customer-centricity is at the core of decision-making.